



SUSAN ZAKER

Written by H. K. Wilson

States, bringing with them an array of creative talents. Susan began her career as a CAD designer, but she says spending her days locked away in an office left her starved for human interaction. "I always loved people and wanted to be in touch with them, not sitting with a computer," she says.

When Susan and her husband, Reza, relocated from New Hampshire to California, Reza encountered a distressed market in his field of engineering. He took a job with a mortgage firm, and Susan began assisting him with finding clients. This was the beginning of a new awakening for Susan. "His broker was a very spiritual person, and he told me, 'You are so natural to be a real estate agent.' I found so much joy in working with people, and when he said that, I quit my job and got my license. Reza and I worked together as a team. That was the greatest thing we did, because both of us are very spiritual people and it put us on our path."

Susan explains the foundation for her approach to real estate, "Our master taught us that service is the best way of growing in spirituality.

We find that giving the best service to our clients is a great way to grow in our path. Eventually, all our clients were just referrals and word of mouth. My clients are lifetime clients. I have bought and sold for them many times, and for their children and family members."

With this philosophy, Susan quickly became a top producer in her company.

For Realtor® Susan Zaker, real estate is more than a career, it is a calling. Susan enters the lives of her clients with purpose, directing them on a milestone journey with grace and compassion.

Susan's appreciation for homes and design began during her childhood in Iran, where her father was a successful real estate developer and builder. Eventually, her family immigrated to the United



"REAL ESTATE AS A PATH OF SERVICE"

In the process of taking care of her mother and mother-in-law, Susan developed a professional niche helping seniors in her market, a specialty that is well-suited to her compassionate nature. As a result, she handles many listings in the Laguna Woods area. "This has been a very rewarding part of my career," she says.

When Reza retired a few years ago, he and Susan began searching for a place conducive to relaxation and spiritual pursuits. Susan is a natural healer, and she was also looking for an environment where she could further develop her healing gifts. All signs pointed to Central California. "Being a healer is a real passion of my life and who I am. I am always searching for a real healing for diseases that people are suffering from every day, especially after working with seniors and my own mother and mother-in-law. It seems that in every household there is a basket of medicine, and it has been bothering me. I have a desire to find a way to improve health without depending on doctors and drugs."

Near Yosemite National Park is the little town of Mariposa, where Susan and Reza have established a second home. Susan has begun helping her Orange County clients find retirement homes in the area while devoting time to her healing practice in this beautiful natural setting. "I have found what I was searching for in the beauty of the mountains and nature. We spend so much time here discovering the magic and secret of healing. There is everything you need in nature, and nobody here talks about sickness because they are in touch with the land, the animals, pure oxygen and water, and organic foods." Susan was able to overcome her own bout with cancer by tapping into these natural resources, and she feels called to share her discoveries with others.

Susan's journey has created many blessings for her lifetime clients, and they are now following her to Mariposa. "Properties here are about one third the price of Orange County. With my husband's mortgage background, we can do all the calculations for clients on how to cash flow an investment property. And it is a wonderful place to enjoy life during retirement." Susan refers all of her clients to Jim Thiel at Finance of America Mortgage. "When I refer my buyers to Jim, I'm so confident that the deal will go through. He gives such good service to the client."

Growing in spirituality through service is the intention that drives Susan's life and career. "We are all spiritual beings," she says, "and serving others is my greatest happiness."

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